General Announcement::PT Astra International - Astra and Toyota to Strengthen Sales and Distribution Network in Indonesia

Issuer & Securities

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Announcement Details

Announcement Title	General Announcement
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Announcement Sub Title	PT Astra International - Astra and Toyota to Strengthen Sales and Distribution Network in Indonesia
Announcement Reference	SG150603OTHREITS
Submitted By (Co./ Ind. Name)	Ho Yeng Tat
Designation	Group Company Secretary
Description (Please provide a detailed description of the event in the box below)	We attach for information the English translation of the notification dated 3rd June 2015 by our 50.1% subsidiary, PT Astra International Tbk ("Astra"), to the Financial Services Authority (OJK) and the Indonesian Stock Exchange, relating to Astra (as main dealer) and PT Toyota-Astra Motor ("TAM")(as distributor) having signed a memorandum of understanding today for the purpose of strengthening TAM and the entire Toyota sales and distribution network in Indonesia ("MOU"). TAM, the exclusive nationwide distributor of Toyota products in Indonesia, is a company jointly controlled by Astra and Toyota Motor Corporation ("TMC"), with Astra holding 51% and TMC holding the remaining. Currently, TAM distributes Toyota products to five main dealers (including Astra through Auto 2000), which in addition to retailing directly to consumers, can re-distribute to sub-dealers who also sell directly to consumers. Astra redistributes to sub-dealers. Under the MOU, all sub-distribution functions, such as logistic and marketing, which are currently performed by the main dealers will be integrated into TAM and therefore the main dealers will only continue to retail directly to consumers (the "Realignment"). Following the Realignment, TAM would continue to distribute not only to Astra and other main dealers but also directly to sub-dealers. The Realignment is to be effected upon the signing of a new dealer
	agreement between Astra and TAM, which currently is being discussed by the parties. The new dealer agreement is expected to be signed in July 2015 and the Realignment is expected to complete no later than March 2016. Astra believes that the Realignment will be beneficial to all stakeholders of Astra as well as its partners and customers.
Attachments	[©] Attachment-Realignment.pdf
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[on PT Astra International Tbk's letterhead]

No.: Leg/SRT-507/AI/2015 Jakarta, 3 June 2015

To:

Otoritas Jasa Keuangan (Ex. Badan Pengawas Pasar Modal dan Lembaga Keuangan)

Gedung Sumitro Djojohadikusumo Jl. Lapangan Banteng Timur No. 2-4 Jakarta 10710

Attn: Ibu Ir. Nurhaida, MBA

Executive Head of Capital Market Supervisor

Re: Disclosure of Information

Dear Madam:

In compliance with Bapepam Regulation Number IX.K.1 Attachment to Chairman of Bapepam Decision No. Kep-86/PM/1996, we, PT Astra International Tbk (the "Company"), convey that the Company (as main dealer) and PT Toyota-Astra Motor ("TAM") (as distributor) have signed a memorandum of understanding today for the purpose of strengthening TAM and the entire Toyota sales and distribution network in Indonesia (the "MOU"). TAM, the exclusive nationwide distributor of Toyota products in Indonesia, is a company jointly controlled by the Company and Toyota Motor Corporation ("TMC"), with the Company holding 51% and TMC holding the remaining.

Currently, TAM distributes Toyota products to five main dealers (including the Company through Auto 2000), which in addition to retailing directly to consumers, can re-distribute to sub-dealers who also sell directly to consumers. The Company re-distributes to sub-dealers. Under the MOU, all sub-distribution functions, such as logistic and marketing, which are currently performed by the main dealers will be integrated into TAM and therefore the main dealers will only continue to retail directly to consumers (the "**Realignment**"). Following the Realignment, TAM would continue to distribute not only to the Company and other main dealers but also directly to sub-dealers.

The Realignment is to be effected upon the signing of a new dealer agreement between the Company and TAM, which currently is being discussed by the parties. The new dealer agreement is expected to be signed in July 2015 and the Realignment is expected to complete no later than March 2016.

The Company believes that the Realignment will be beneficial to all stakeholders of the Company as well as its partners and customers.

The Realignment is not (i) a material transaction to the Company as referred to in Bapepam-LK Regulation Number IX.E.2 Attachment to Chairman of Bapepam-LK Decision No. Kep-614/BL/2011 regarding Material Transactions and Change of Main Business Activity, or (ii) a conflict of interest transaction as referred to in Bapepam-LK Regulation Number IX.E.1 Attachment to Chairman of Bapepam-LK Decision No. Kep-412/BL/2009 regarding Affiliated Party Transactions and Conflict of Interest Transactions ("**Regulation IX.E.1**"). Pursuant to clause 2.c. of Regulation IX.E.1, the Realignment is an exempted affiliated party transaction

of the Company because it constitutes the main business activity and/or a support to the main business activity of the Company as a car dealer.

Thus, we convey the above information.

Sincerely,

PT Astra International Tbk

[signed]

Gita Tiffany Boer

Corporate Secretary

Cc:

- 1. Directorate of Corporate Financial Evaluation in Services Sector OJK
- 2. Board of Directors of PT Bursa Efek Indonesia
- 3. PT Indonesian Capital Market Electronic Library